# Giesecke+Devrient

The best first impression:

A unique customer onboarding experience with individual and personalized packaging



Giesecke+Devrient

# The best first impression

As the saying goes, you only get one chance to make a first impression. Packaging a product, whether it is a delivery of a new card, or supplying your customer with a replacement, plays a significant part in conveying your brand and its message.

A recent survey by Westrock demonstrates that packaging has a genuine impact on purchase – especially repeat purchase. 63% of customers said that they would use a product or service again because of the appearance or aesthetics of its packaging. In the crowded financial services market, strong appealing packaging is a crucial part of the overall customer experience that could elevate your brand above your competitors, allow your message to be heard by your customers and enable you to remain top-of-wallet.

### Our approach

The value-added packaging service, from Giesecke+Devrient (G+D) is designed to be a complete end-to-end solution, a 'one-stop shop' for all of your value-added packaging needs. We will work with you to create a compelling design and then we will source the best appropriate materials. Once sourced, we will assemble them in our secure environment, saving you time and resources while still offering your customers best-in-class packaging. Once assembled, we can also take care of delivery, either to you or direct to your customer. We can help to ensure that you gain the most value from this key customer touchpoint with sophisticated, tailored packaging solutions for every customer scenario.

### **Our value-added packing** service in action

Here are just some of the ways in which card issuers can make an impression on their customers with value-added packaging:

### **Biometric**

Sophisticated biometricpowered security for seamless access and authentication.

### Eco

Eco-friendly packaging to deliver another variant on the sustainability message.

### Fintech

Sleek, sophisticated packaging approach to reinforce your tech/ innovation messaging.

### Premium

Stylish, compelling packaging to convey a VIP experience for your customers.



Next generation payment made easy - globally







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# The design journey

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There are many decisions and many options available to you with G+D's value-added packaging service. We lay out the key decisions you can make to ensure your packaging provides the best possible experience.





	Contents What do you want to deliver to your customer?	>	Format How do you want to present to your customer?	
ĺ	Card only		Envelope	
	Card mounted on		Sleeve	
	paper carrier, optionally with link to AR experience		Slip case	
			Wallet	

Case

Box

Companion or partner card				
Token				
Wearable (e.g.				

wristband) Welcome aift (e.a

wallet, pen) T&C or manual

Personalized inserts

Format How do you want to present to your customer?		
Envelope		
Sleeve		
Slip case		

What would you like the package to be made of? Paper

> Cardboard eco Wood Leather

> > Metal Heavy paper, optionally with watermark or glossy/metallic elements

Material

Address labe Outer envelope glued with tear-off opener

P

Finish

appear?

Screen printing

Offset printing

Digital printing

Matt finish

Glossy finish

Mixed finish

Punching window

Embossed

3D objects

Security seal

How should the

finished product

### **Custom packs**

Are you seeking:

- Appealing packaging design with your artwork
- Customized shape with
- your finishing
- Swift turnaround time
- Pleasant price level

Then a product out of the selection shown in this brochure might be your first choice.

### Tailored packs

In case you have your own ideas for a tailored solution we can offer full flexibility to respond on nearly any kind of special packaging design.

### High-volume automation packs

For high-volume campaigns you are seeking for competitive price through a fully or semi-automated package. Based on our wealth of expertise, we support the creative process in order to assure smooth manufacturability.

### The production process

packaging to support any new or replacement campaign:

# Samples To help you make your design

decisions, we can send you G+D branded samples so you can envision and experience the finished product.

### 03 Campaign planning

We will work with you to determine the campaign plan, to ensure production and shipping times align with your business needs

## 02

Customization

Once you have made your design decisions, we will then send you customized samples configured to your design choices, so you can be 100% confident of the finished product, before production begins.

### Agree commercial conditions

04

This step finalizes the agreement between us, ensuring everything is lear and agreed on both sides before production begins.

With this toolbox, we can respond to your needs in the most appropriate way.



### **Production and** shipping

Relax! G+D will take care of all production and shipping according to agreed terms and timings outlined in the commercial conditions.

### PRODUCT CODE: 01-01

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### **Fintech** slider

### Dimensions

364 (W) x 81.5 (H) x 3.8 (D) mm (Closed) 138 (W) x 81.5 (H) x 3.8 (D) mm (Open)

### Features

- Slides out from both sides
- Has a printable pop area for card
- Most finishing processes available

Contents 85.6 (W) x 53.98 (H) mm Biometric card:

### Customization

- Artwork CMYK
- Acetate window
- Spot UV
- Soft touch laminate
- Blind emboss
- Hot foil
- Silk screen printing
- Shimmer effect





vertical slider

105 (W) x 100 (H) x 12 (D) mm (Closed)

### Features

- Houses two items
- 9mm satin ribbon
- Most finishing processes available

#### Contents

Biometric card: Enrollment kit:

### 62 (W) x 37 (H) mm

### Customization

- Artwork CMYK
- Acetate window
- Spot UV
- Soft touch laminate Blind emboss
- Hot foil
- Silk screen printing
- Shimmer effect

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### PRODUCT CODE: 02-02

### Fintech square slider

### Dimensions

107 (W) x 107 (H) x 3.25 (D) mm (Closed) 107 (W) x 278 (H) x 3.25 (D) mm (Open)

### Features

- Two reveal panels
- Flaps protect product
- Most finishing processes available

### Contents

Standard card: 85.6 (W) x 53.98 (H) mm

### Customization

- Artwork CMYK
- Spot UV
- Soft touch laminate

- Silk screen printing Shimmer effect

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# PRODUCT CODE: 01-02

**Biometric** 

Dimensions

105 (W) x 248 (H) x 12 (D) mm (Open)

85.6 (W) x 53.98 (H) mm



- Acetate window



- Blind emboss
- Hot foil

### PRODUCT CODE: 02-01

## Fintech window slider

#### Dimensions

138 (W) x 81.5 (H) x 5.5 (D) mm (Closed) 364 (W) mm (Open)

### Features

- Two draw sliding mechanism Outer transparent window creates eye catching effect when opened
- Spot UV varnish detail

#### Contents

Standard card:

85.6 (W) x 53.98 (H) mm

#### Customization

- Artwork CMYK
- Double-sided print
- Spot UV (up to 10% of the front side)
- Lamination
- Lamination soft touch
- Hotfoil Silver or Gold
- (up to 10% of the front side)









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## **Eco telescopic** slider

Dimensions

105 (W) x 223 (H) x 1.5 (D) mm (Closed) 105 (W) x 416 (H) x 1.5 (D) mm (Open)

### Features

- Two reveal panels
- Tear strip to open
- Most finishing processes available

Contents

85.6 (W) x 53.98 (H) mm Standard card:

#### Customization

- Artwork CMYK
- Acetate window
- Spot UV
- Soft touch laminate Blind emboss
- Hot foil
- Silk screen printing
- Shimmer effect











### PRODUCT CODE: 04-02

### Metal telescopic

### Dimensions

107 (W) x 107 (H) x 6.5 (D) mm (Closed) 107 (W) x 247 (H) x 6.5 (D) mm (Open)

#### Features

- Two reveal panels
- Pantone Silver printing
- Most finishing processes available

### Contents

Standard card: 85.6 (W) x 53.98 (H) mm

### Customization

- Artwork CMYK
- Acetate window
- Spot UV
- Soft touch laminate • Blind emboss
- Hot foil
- Silk screen printing Shimmer effect

### PRODUCT CODE: 04-01

### Metal slider

#### Dimensions

138 (W) x 81.5 (H) x 4.8 (D) mm (Closed) 364 (W) x 81.5 (H) x 4.8 (D) mm (Open)

### Features

- Two reveal panels
- Tear strip to open
- Most finishing processes available

### Contents

#### Standard card:

85.6 (W) x 53.98 (H) mm

#### Customization

- Artwork CMYK
- Acetate window
- Spot UV
- Soft touch laminate
- Blind emboss
- Hot foil
- Silk screen printing
- Shimmer effect





Premium Experience for Your Valued Customers



### PRODUCT CODE: 05-02

**Biometric** 

slip case

Dimensions 220 (W) x 154 (H) x 17 (D) mm (Closed)

### Features

- Spot UV varnish detail and hot foil
- Matt laminated finishing
- Ribbon tab attached to tray
- Holds one or more products

#### Contents Biometric card:

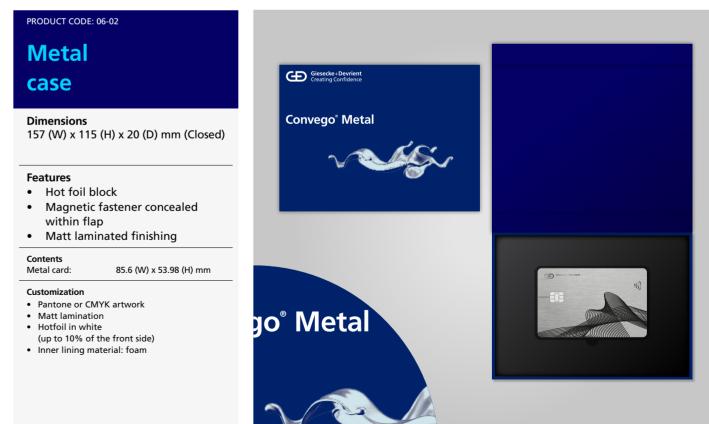
85.6 (W) x 53.98 (H) mm 62 (W) x 37 (H) mm Enrollment kit:

### Customization

- Pantone and CMYK • Spot UV (up to 10% of the front side)
- Matt lamination
- Hotfoil white (up to 10% of the front side) • Inner lining material: paper over board









### PRODUCT CODE: 06-01

### Metal book case

#### Dimensions

153 (W) x 216 (H) x 7 (D) mm (Closed) 313 (W) x 216 (H) x 7 (D) mm (Open)

### Features

- Pocket for additional items
- Ribbon to make card release easy
- Printed metallic Pantone
- Paper over board

### Contents

Metal card:

85.6 (W) x 53.98 (H) mm

#### Customization

- Artwork CMYK + 2x Pantone
- End papers PMS colours
- Ribbon

## **Paper options**

Choose the right material to make your project shine.

WHITE STOCK	EUROPE	INDIA	CHINA	
	275gsm Arktika	270gsm India Origin	300gsm China	
		300gsm Invercote	270 gsm Ultima	350gsm China
BOX BOARD	BOX BOARD	EUROPE	INDIA	CHINA
	275gsm Arktika	275gsm Arktika	275gsm Arktika	
		275gsm Arktika	275gsm Arktika	275gsm Arktika
KRAFT BOARD	EUROPE	INDIA	CHINA	
	275gsm Arktika	275gsm Arktika	275gsm Arktika	
		275gsm Arktika	275gsm Arktika	275gsm Arktika

## **Print finishing options**

How to add impact and memorability to any printed item.



Add interest and visual plays with layered graphics with acetate windows.



Add lustre and depth with silk screened spot UV. Shown on soft touch laminate.



Blind embossing adds subtle sophistication to any item.



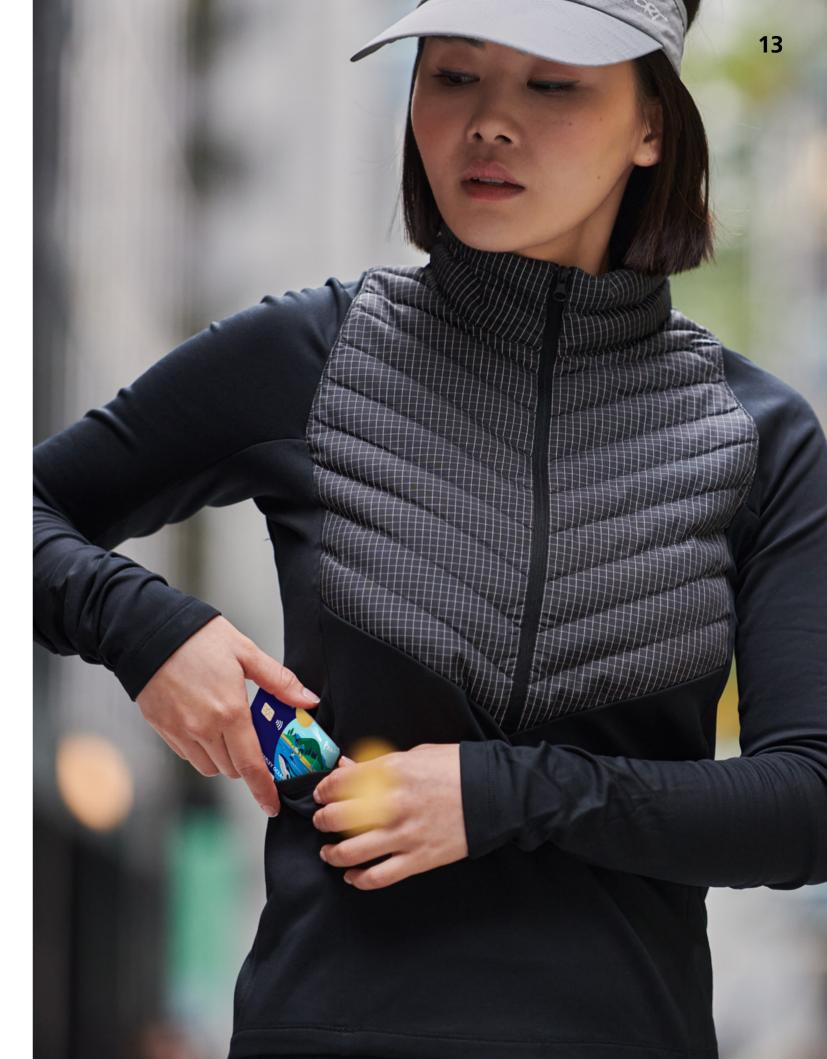
Available in metallics, holographic plain colours; hot foil and lustre and depth.



You can print white or special colours on to any material with silk screen printing.



Add a mottled texture to any item to create a quality feel.



## **Creating confidence**

Giesecke+Devrient (G+D) is a global security technology group headquartered in Munich. As a trusted partner to customers with the highest demands, G+D secures the essential values of the world with its solutions. The company develops technology with passion and precision in four major playing fields: payment, connectivity, identities and digital infrastructures.

G+D was founded in 1852. In the fiscal year 2021, the company generated a turnover of 2.38 billion euros with around 11,800 employees. G+D is represented by 81 subsidiaries and joint ventures in 33 countries. Further information: www.gi-de.com.



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